

# ASSOCIATION BANKING SERVICES



## PROVIDING COMMUNITY ASSOCIATIONS WITH BANKING OPTIONS DESIGNED SPECIFICALLY FOR THEIR UNIQUE NEEDS

- Interest on all accounts, including association checking
- No-fee lockbox service for all owner payments<sup>1</sup>
- No-fee for remote scanner<sup>2</sup>, which scans deposits and assessment payments to lockbox, and can fund new association bank accounts
- eCheck payment option for owners
- Credit card payment option for owners with no cost to the association
- Innovative technology solutions, such as our software integrations with ConnectLive™<sup>3</sup> and our management and homeowner payment portals, that create efficiencies for your management company and homeowners
- Auto-account reconciliation – interfaces with most industry specific software
- Community association dedicated customer service that works exclusively with management companies and associations
- eStatements provide monthly history the first business day of the month and include images of cashed checks
- eBanking<sup>4</sup> provides online account information and online transfers between your accounts
- Community association loans<sup>5</sup> for renovation, capital projects and insurance premiums
- Transition Roadmap—Simplifying your banking transition to Alliance Association Bank

<sup>1</sup>No-fee lockbox requires a checking account with Alliance Association Bank. Funds deposited through the Lockbox will follow Western Alliance Bank's funds availability policy as outlined in the Deposit Account Agreement Disclosure. <sup>2</sup>A Business Checking account required. Other related fees may apply. Some products and services may be subject to prior approval or fees. Refer to disclosures provided at account opening, the Business Schedule of Fees, and Pro Forma for additional information. Funds deposited through Remote Deposit Capture will follow Western Alliance Bank's funds availability policy as outlined in the Deposit Account Agreement Disclosure. <sup>3</sup>The ability to integrate with ConnectLive™ may depend on the accounting software used. Services and integration tools may differ by software. <sup>4</sup>Fees may be imposed for additional services related to online banking. Refer to Business Online Banking Setup and Authorization for more information. <sup>5</sup>All offers of credit are subject to credit approval, satisfactory legal documentation and regulatory compliance. Borrowers are responsible for any appraisal and environmental fees plus customary closing costs, including title, escrow, documentation fees and may be responsible for any bank fees including bridge loan, construction loan, and packaging fees.

Turn to us for expert solutions to meet your community association banking needs:



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## One of Forbes' Best Banks in America Year After Year



### A FULL SUITE OF SOLUTIONS

Alliance Association Bank is a division of Western Alliance Bank. We specialize in providing the community association industry with banking options designed specifically for your unique needs.



### WHAT SETS US APART

Alliance Association Bank brings you the best of both worlds: the strong capacity and sophisticated product offerings of a large bank along with the flexibility, commitment and superior service of a more specialized institution that is dedicated to the community association industry nationwide.

#### Increasing Efficiencies Through Integrations and Technology

We understand that technology and software integration is key to your operational efficiencies and success, and ultimately helps you keep your clients and homeowners satisfied. ConnectLive™, our advanced integration technology, seamlessly integrates with your software systems to help accelerate efficiency, reduce costs and provide opportunities to increase your bottom line.

#### Dedicated Experts to the Community Association Industry

Our operations, products and bankers are both catered and committed to the community association industry, allowing us to better understand the unique challenges and opportunities that face your organization.

#### A Dedicated Relationship Manager

We're known for providing personalized attention. Your single point of contact works closely with you on all your banking needs and connects you with our breadth of resources nationwide.

#### Responsive Decision-Making

Our team has the acumen and authority to make prudent lending<sup>6</sup> decisions quickly in an ever-changing environment — with the power to cut through the red tape. Count on us for a smooth, timely process.

<sup>6</sup>All offers of credit are subject to credit approval, satisfactory legal documentation and regulatory compliance.



**Alliance Association Bank®**

[allianceassociationbank.com](http://allianceassociationbank.com) | (888) 734-4567



Alliance Association Bank, a division of Western Alliance Bank, Member FDIC. Western Alliance Bank ranks high on the Forbes "Best Banks in America" list year after year.



### WHAT CUSTOMERS SAY

*“Even before our first account was officially opened, Alliance Association Bank made the experience and transition convenient and seamless. We’ve never received such attention from a bank. Their service over the years has been beyond compare, allowing us to provide a higher level of service to our customers while reducing labor – resulting in increased profitability. Working with Alliance Association Bank has been the best business decision I have ever made!”*

— Theron Hopkins, CEO  
Innovative Management