

# Vendor Compliance

## DID YOU KNOW?

90%

of insurance certificates are incomplete or inaccurate

40%

of vendors with insurance do not have the proper coverage

10%

of vendors have full policy exclusions for working on condos



In alliance with



Entrust your vendor compliance needs to the experts at **NO COST** to you!



## Association Services Network

You never know where or when a business loss will occur – that's why your company needs to be part of the **Association Services Network (ASN)**. We specialize in Vendor Compliance for the HOA Industry. Our Vendor Compliance Professionals inspect & organize Vendor Insurance Certificates and Professional Services Information. Our goal is to provide our member management companies with Real-Time Vendor Resourcing.

**Did you know that Vendor Compliance In-House costs over \$250 in non-billable hours per Vendor annually?** With Associations Services Network's Asset Protection Program, a management company can not only increase billable revenue, they can eliminate excess overhead and increase efficiency.

**Association Services Network is a proud alliance partner with California Association of Community Managers (CACM).** Management Company's now benefiting from a CACM membership have the opportunity to upgrade their CACM package to include CACM's Asset Protection Vendor Compliance Program™. This upgrade allows for increased CACM marketing exposure and company revenues.

**Joining is Easy!** Enroll online at <http://asn4hoa.com/cacm>. Let us add layers of coverage to your organization allowing you raise productivity, reduce risk and increase revenue. Don't wait until it's too late, join today!

### EVENT SPECIAL

Schedule a LIVE Demo & Compliance Evaluation within 30 Days and qualify for an extra \$100 marketing revenue for every 10 HOA's you manage.

*"Vendor Compliance with ASN continues to be one of the best decisions Optimum Professional Property Management has made to build a Superior Compliant Vendor Database."*  
- Debra Kovach

## ASSET PROTECTION MEMBERSHIP Vendor Compliance Program™



Without membership – vendor compliance can cost thousands of dollars.

**With membership – management companies can reduce risk and increase revenue!**



**ONLINE VENDOR DIRECTORY. LIVE 24 HOURS A DAY. 365 DAYS A YEAR.**